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Midwifery Practice Seeking New Owner

Grand Valley Midwives is a small rural practice located north of Guelph (and west of Orangeville), Ontario, about an hour northwest of the GTA. It is currently operated as a sole proprietorship. The practice owner is planning to move on to new adventures, and is looking for a midwife or group of midwives to take over ownership and management of the practice.

The practice opened in 2013, and has funding and established caseload to keep 5-6 midwives fully booked. The catchment includes several small towns and a rural community. Most of the small towns in our region are experiencing dramatic population growth with new subdivisions filling with young families. We currently work out of clinics in Grand Valley and Mount Forest, and often do prenatal home visits for our horse-and-buggy-driving Mennonite clients.

Most births in the practice occur at our Level 1 hospital in Fergus. Groves is an entirely new facility built in 2020, with 3 labour rooms and all private postpartum rooms. Obstetrics and anaesthesia are oncall to provide assistance with emergencies and epidurals. Oxytocin is a transfer of care but we maintain care for epidurals (with nursing assistance). The OB unit has a positive culture, and we have good working relationships with the nursing staff and consultants. There has never been a cap on midwifery privileges at Groves. We occasionally attend a birth at Louise Marshall Hospital, a small hospital in Mount Forest. Our home birth rate is currently about 20%.

GVM is looking for a midwife or a group of midwives to take over ownership and management of the practice. This is an amazing opportunity to walk into an established practice with full caseload, a complete set of community-specific protocols and client handouts, and a customized EMR. The administrator has been working for GVM for 7 years, and is interested in continuing to work with the practice if it is a good fit with the new owners. The current practice owner is happy to provide a thorough orientation to the practice, hospital and community. Ideally the new owners start with clinic early in 2022, to book their own caseload into care. The practice owner is hoping to hand over ownership of the practice in the summer of 2022, however the timeframe for transfer is flexible.

If you are interested in discussing this opportunity, please email Heather Clinch, RM at hclinch@grandvalleymidwives.ca